

ANNUAL REPORT

FINANCIAL YEAR 2019-2020



Defence Teaming Centre

Connecting • Developing • Advocating

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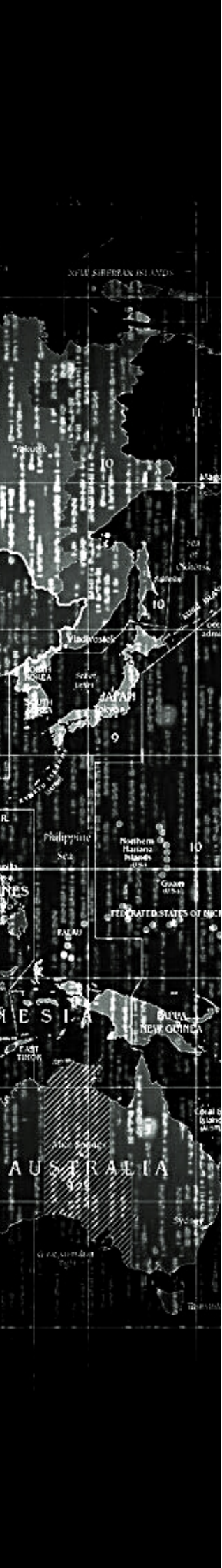
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STRATEGIC PLAN

The DTC values the following traits and qualities that represent how it wants to operate and be perceived by its members and stakeholders:

- Be Responsive through the provision of timely and efficient services to our members and stakeholders.
- Be Relevant through the provision of targeted services that continually meet the evolving needs of our members and stakeholders.
- Act with Integrity in how we engage with our stakeholders and speak on behalf of our Members.
- Be Professional through the efforts of dedicated, high calibre staff who provide informed advice to our members and stakeholders.





THE MISSION

To represent and support the Australian defence industry to maximise opportunities in national and global defence related markets.

OUR VISION

To be a world leading defence industry association that is professional, relevant and responsive to its members and stakeholders.

Why We Do It

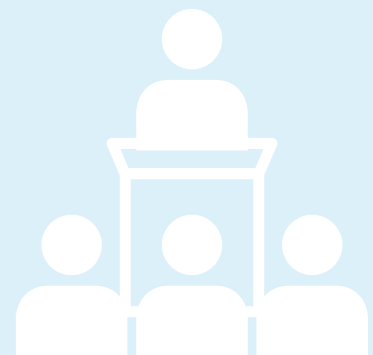
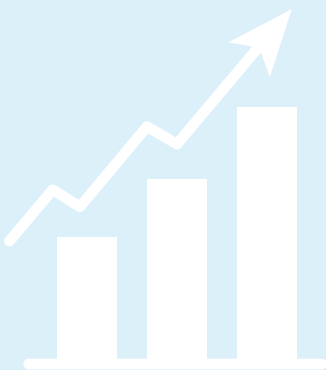
To represent the best interests of Australia's defence industry in contributing to the national security of Australia and creating jobs for Australians.

How We Do It

Our passionate team of professionals form strong relationships with industry, academia, Defence & Government, which is used to inform development and advocacy for Australia's defence industry.

What We Do

We develop and connect Australian industry to meet the needs of Defence and support the creation of sovereign industrial capability.



STRATEGIC PLAN

2021 -2023

CONNECTING

- Connect members to opportunities in defence supply chains.
- Bring members together to develop and build effective competitive business relationships through collaboration

DEVELOPING

- Mature Australian SMEs to meet the needs of Defence by providing affordable workshops and services
- Develop Australia's defence industry workforce through the provision of affordable leadership development workshops

INDUSTRY LEADERSHIP

- Maintain strong relationships with SMEs, Primes, academia, Defence and Government to promote industry as a Fundamental Input to Capability
- Represent the best interests of Australian industry to create and sustain Australian jobs.
- Continually grow the DTC community

CHAIR'S REPORT

ADAM WATSON



2020 has been a momentous year. At the end of 2019 we were beginning to see the industrial effects of various Government policies starting with the 2016 White Paper and subsequent supporting documents. There was a 2020 Defence Strategic Update to look forward to and major complex capital acquisition projects were progressing with an unprecedented nexus to Australian Industry Capability. Then 2020 happened.

Firstly the Black Summer with bushfires so unprecedented that the Government enacted a compulsory call out of Defence reservists for the first time in the history of our nation. Six and a half thousand of our ADF personnel were deployed to Operation Bushfire Assist supporting across the land, air and sea. Not only did the ADF stand up but industry stood up too. GE Marine and Shadbolt personnel were recalled from leave and set sail with HMAS Adelaide for work on the gas turbine and mechanical systems of the LHD as she steamed to the bushfires. This collaboration between the Systems Program Office, NSM and their suppliers drew the praise of the Chief of Navy, Vice Admiral Michael Noonan, who called it a true representation of transformational partnership in action.

Secondly COVID-19 wreaked havoc on the world's health care systems and economies. The impact of the virus has been devastating. In reaction Defence industry saw the Government collapse their terms of payment in an effort to get \$11 billion into the economy faster. Prime contactors followed suit by reducing their terms of payment into their supply chains all with the goal of getting money into the community without delay. Subsequently \$1 billion was committed in August to Defence to offset the impacts of COVID-19. And now in another first we are seeing quantitative easing being implemented in Australia that will stimulate the economy but inevitably push up the Australian Dollar and make exports, and Defence exports, more expensive.

In all of this mayhem the DTC has remained steadfastly on mission, connecting, advocating and preparing Defence industry. There has been no more important time in recent history for the work of the DTC. Due to Black Summer and COVID-19 the importance of strong supply chains have been accentuated within the minds of the whole community. When the geopolitical overlay of uncertainty described in the 2020 Defence Strategic Update is applied there can be no doubt that sovereign capability is critical to delivering ADF capability. Nevermore has it been so important that industry behave as one of the nine fundamental inputs to capability rather than simply asserting itself to be one. The DTC is working hard to ensure that this vision is realised.

Despite the challenges of working remotely the DTC has been able to continue its important work for Defence industry. The advocacy provided has been second to none

with targeted, nuanced and effective engagement within the Defence community, despite the challenges of 2020. The DTC's strategy in action has built a rapport with the key Defence stakeholders that can only come from a trusted relationship. Pleasingly this is not limited to a single segment of the customer community but traverses the whole landscape to include the Department, prime contractors, universities, colleges and several other stakeholder groups.

The strength of the DTC comes from its people. I would like to particularly acknowledge and thank Darryl Mincham who stood down from his role of Chair in September. Darryl has been a director on the DTC board for 12 years, the Chair for 3 years and a member for over 20 years. Defence industry will reap the benefits of Darryl's contribution for many years to come. I would also like to thank our other departing director Matt Opie for his efforts and valuable contributions to the DTC.

CEO'S REPORT

AUDRA MCCARTHY



Following the last AGM, in December 2019 the DTC team critically reviewed our operations and services to members. We identified ways to reduce our overheads, improve efficiencies and we identified the need to evolve our value offering to remain relevant to members. This resulted in a clearly defined plan of events and development activities for the next 12 to 18 months and the establishment of growth objectives

for the DTC business. In January 2020, the team were feeling confident we had a clear pathway forward for continued growth.

Sadly, only two months into the calendar year and COVID-19 completely uprooted and unravelled our plans. COVID-19 social restrictions meant the DTC could no longer facilitate physical events. BD After Fives were cancelled. Defence Leader's Luncheons were cancelled, and our famous Annual Dinner was cancelled. But when you have a clearly defined vision, mission and objectives, it makes it easier to be decisive and change plans quickly. And we did this. In March we launched our very first Defence industry Business Bites event, a short, targeted webinar designed to deliver defence industry specific information in a one-hour session.

We subsequently launched our Defence Leaders' series online which was supported by Senator Fawcett, BAE Systems and Defence SA. In May we delivered our first full-day workshop to industry in partnership with Shipley Asia Pacific, which was a subscribed course and is now the beginning of a series of workshops. Circumstances beyond our control forced us to change. Almost overnight my job changed from being CEO to the DTC Channel Presenter. A role I was not equipped or prepared for, but a role I know members needed.

The Board's strategic decision to focus on developing Australia's defence industry was fast-tracked by our quick transition to online delivery. It didn't take long for industry across Australia to have visibility of, and access to, our services and programs. Interstate members were suddenly able to engage with the DTC in a manner never previously before considered. Participation rates in our monthly Defence Industry 101 sessions increased and our repository of industry development programs grew and we are continually adding to this. Applications from interstate members continue to grow as our programs evolve and the DTC is the only defence industry association focused on developing and growing Australia's defence industry sector.

The DTC has established strong relationships with Defence, Government, Primes and academia. We are working collectively to understand the needs of the customer, the suppliers and stakeholders and our approach to advocacy is to work collaboratively with parties to identify problems and propose solutions. We believe taking our advocacy messages to the media before discussing them with key stakeholders brings our sector into disrepute in the eye of the general public. This approach to advocacy is quite different to what many members are accustomed to seeing from the DTC.

Our organisation lobbied heavily to influence Government's decision to build the frigates and submarines in Australia and we now have a responsibility to help industry to mobilise to take advantage of this opportunity. Doing so will deliver the best outcome for Australian industry, ensuring the ongoing success of our defence industry sector.

For 2020/21 I will be focusing on rebuilding the DTC post COVID-19. This will include strengthening and growing our online programs and where possible, delivering physical events to members and industry broadly in a COVID-19 safe manner. I am hopeful we will be allowed to have our annual dinner, giving us the opportunity to celebrate the great successes of our members. We will be challenging ourselves to deliver greater value to members without increasing membership fees, starting with the implementation of a membership management system that will enable members to manage their own membership profiles, better engage directly with other members and access pre-recorded videos and materials for later reference.

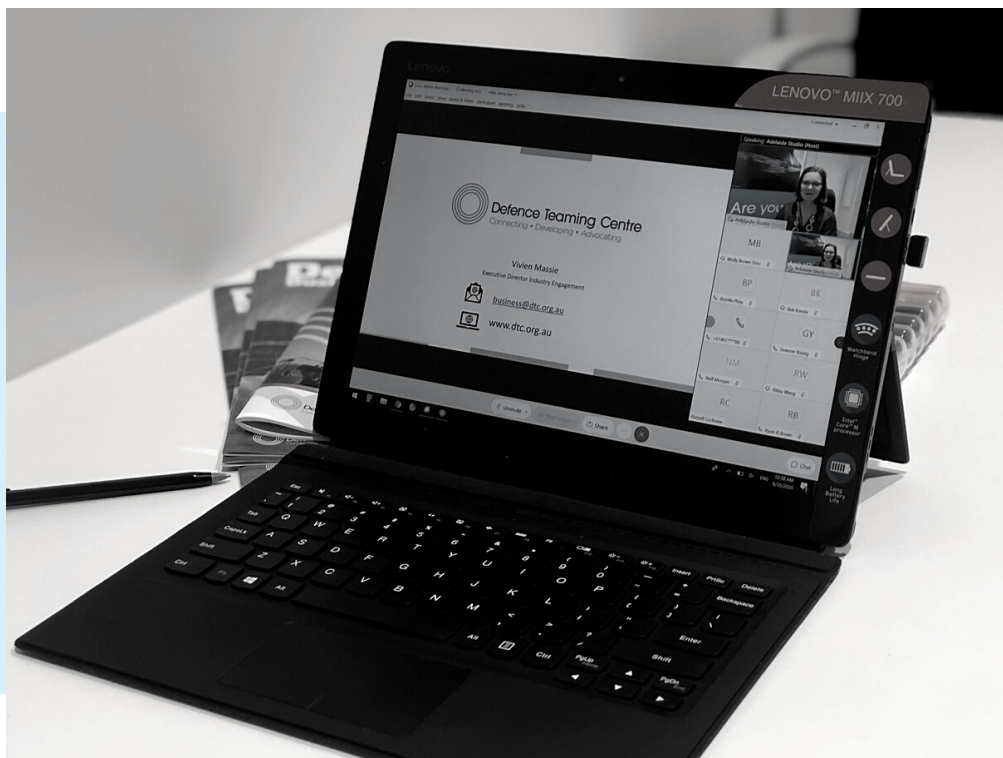
The DTC is slowly changing to becoming a self-funded industry association and we are doing this without increasing member fees. This is not an easy job, but it is one that I enjoy and I'm excited by what the future holds.

In closing, I'd like to take the opportunity to farewell and thank Darryl Mincham. Darryl has been a strong supporter of the DTC and for me personally, has been an incredible source of leadership and guidance on how to manage the DTC and the expectations of members. His commitment and loyalty has contributed to the ongoing success of the DTC and is one of the reasons why we now have a highly respected defence industry association. While Darryl is resigning from the Board, I'm sure he'll remain visible across the DTC membership and I look forward to watching his business grow and his family continue to engage with the growing DTC community.

HIGHLIGHTS

DEVELOPMENT & COLLABORATION

- Launched “Defence Industry Business Bites” series
- 9 Defence Industry 101 trainings
- Capture Management workshops
- Quad chart reviews
- Teaming Masterclass
- DTC Defence Industry Cyber Security Summit in collaboration with Defence SA, AustCyber, and Fifth Domain
- DTC site visits to industry with several political dignitaries
- Established and Chair the AIC Manager’s Forum supporting AiGroup's policy review highlighting challenges for Primes and SMEs



ADVOCATING & REPRESENTING

Attendance at various conferences including;

- Defence + Industry Conference
- Defence Exports Controls Outreach
- DTC was guest presenter on “Australian Industry Capability & Collaboration” at St John’s, Canada Maritime & Arctic Security & Safety Conference
- PACIFIC Maritime tradeshow and producing a capability catalogue showcasing SMEs to government, Primes and wider industry
- Represented industry on Department for Education’s STEM Industry Advisory Group
- Regular state and federal COVID-19 briefings with Premier Marshall & Minister Price
- International trade missions including DSEI (London), including visits to Spain and Poland with TDA and ADA
- Representation at Senate Inquiry to Shipbuilding at Parliament House

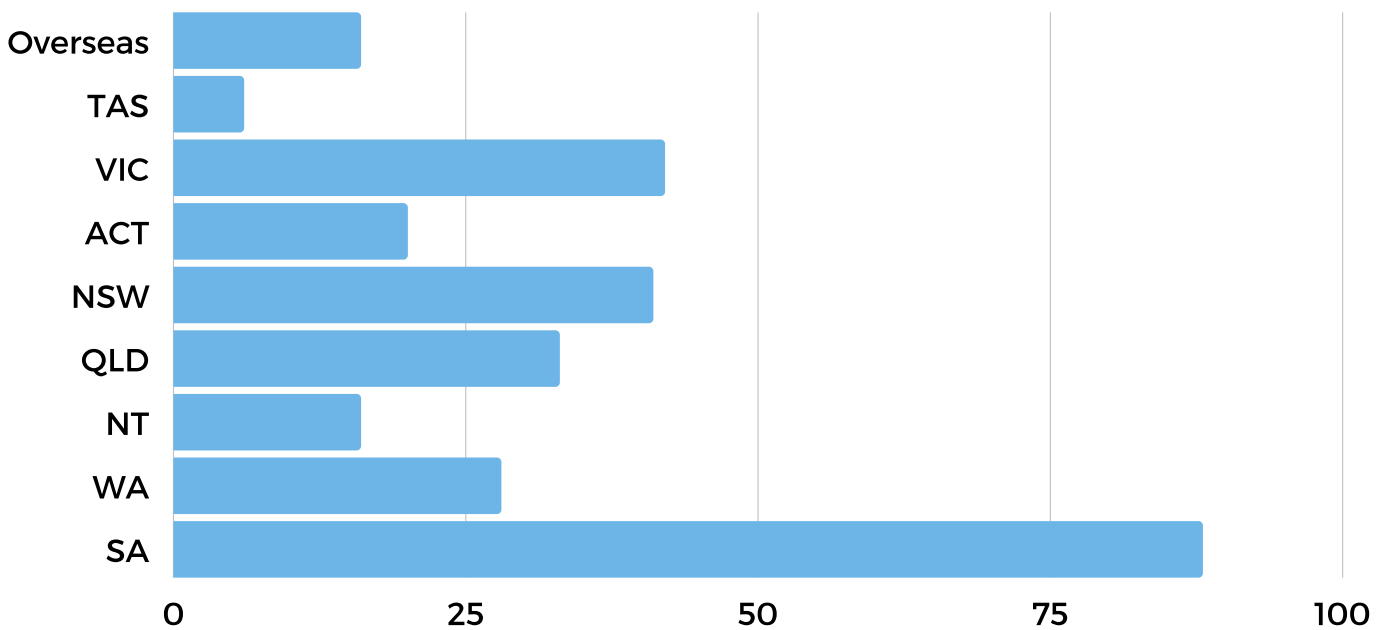


MEMBERSHIP HIGHLIGHTS

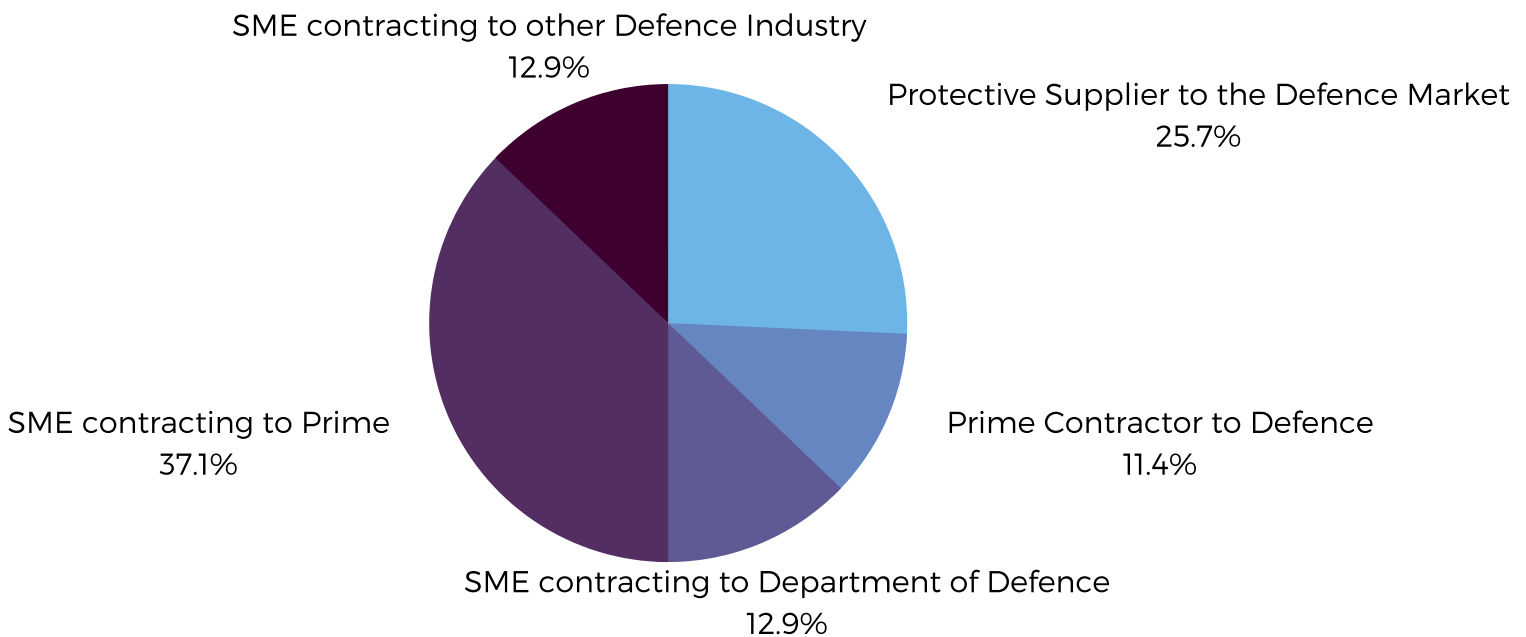
AS AT JULY 2020

238 FINANCIAL MEMBERS

Location members' offices/operations are located



Description of member businesses



MEMBER SURVEY RESULT HIGHLIGHTS

Survey participants demographics were representative of the wider DTC membership across company type, company size, membership length, company location, and proportion of defence work undertaken

The majority of participants supported the current DTC approach to Advocacy

Most of the respondents valued the current networking opportunities and industry education approach including industry briefings, e-newsletters, LinkedIn and Defence Business Magazine

Over 90% of members found current support and guidance services valuable, with many commenting they should do more to draw on the DTC services

Most respondents found value in DTC membership

89% either agreed or strongly agreed the DTC is 'professional, relevant and responsive'

Compared to 2019 results more respondents have either utilised or knew how to access the Quad Chart review service

A new question was added to the 2020 survey, which asked what members consider are the DTC's key differentiators. Two key differentiators identified by participants were the DTCs level of service and the DTC staff.

The results of the 2020-member feedback survey suggest that overall members are satisfied with the service offering of the DTC

DTC OFFERINGS



The DTC membership is broad and accessed in different ways by each of the members. Business maturity level, experience within the Defence market and place within the supply chain (i.e. Prime, Tier 1 or 2 or SME) influences the support required by each DTC member. Despite this, the respondents identified the most valued events of the last 12 months were, in order:

- 1. Industry Briefings**
- 2. BD After Fives**
- 3. DTC Defence Industry Dinner & Award**

The strongest interest for future events were in:

- DTC Defence Leaders Breakfasts/Lunches**
- BD After Fives**
- Industry Briefings**
- DTC Defence Industry Dinner & Award**

CONNECTING HIGHLIGHTS



Bell Flight, Textron
Systems and BAE
Industry Engagement Oct
102 guests

2X
Industry
Briefings

DISP Briefing (combined
with AGM) Nov
58 guests

4X
BD After
Five
350 guests

CEO Roundtable July
7 guests (invite-only)

AIC Manager's Forum Oct
14 guests (invite-only)

2X
Site Tour
(Osborne)
Nov & Feb
100 guests

Our Annual Dinner and
Awards night scheduled
for July was initially
rescheduled to Oct, then
finally cancelled

CYBER SECURITY SUMMIT

SEPTEMBER 2019



1
Day

250+
Delegates

1
Panel
Discussion

10
Exhibitors

3
Workshops

13
Speakers

Delivered with partners Defence SA, AustCyber and Fifth Domain, in conjunction with AIIA, AISA, Henderson Alliance and ADA. Speakers included The Governor of Maryland The Hon. Larry Hogan, The Premier of South Australia The Hon. Steven Marshall MP, Mr Cameron Archer, and Alastair MacGibbon.

DEVELOPING HIGHLIGHTS



The Defence Teaming Centre is one of ten Small and Medium Enterprise (SME) Export Hubs awarded federal grant funding. Sharing in over \$4.9 million of Commonwealth grants awarded under Stage 2 of the SME Export Hubs program, the DTC's Export Hub will run across 2 years and focus on two of the Government's six priority industry sectors - advanced manufacturing and cyber security.

2 x Teaming Workshops in July and October 2019 delivered to **25 participants** with facilitator David Pender of Knowledge Perspectives.

ABH Quad Chart Training with 1 on 1 mentoring - Feb 2020

9 x Defence Industry 101 sessions delivered to **128 people**
Sessions from **March 2020** were hosted via **webinar**

DTC delivered Defence Industry 101 and Defence Industry 102 training to New Zealand industry.



Launched Capture Management training virtually which was co-delivered in partnership with Shipley Asia Pacific and subsidised for South Australian based business by Defence SA.



Online 'Defence Leaders eSeries' May with panelists; Senator David Fawcett, Tony Martin (BAE Systems Australia) and Richard Price (Defence SA) delivered to 147 registered guests.



Leadership Courses

Defence Industry Leadership Program

Defence specific leadership course aimed at emerging to middle management. Fully subscribed (25 participants) upon registration cut off in March 2020. COVID-19 pushed back the start date to August. All participants remained on the course with the adjusted start date. For the first time the program saw even gender split in participants.

Professional Certificate in Defence Industry Leadership

delivered in collaboration with the University of Adelaide as a defence specific post-graduate pathway into a Master of Business Administration (MBA), or as a standalone course for Middle to Senior leaders.

Launched Defence Industry

Business Bites

A series of short webinars developed to engage industry while in-person events were not possible.

4 were held from March to May 2020:

- How to Support your Staff's Mental Health Through Uncertain Times
- Developing Your Defence Industry Quad Chart
- Strategic Challenges for Defence SME's post COVID-19
- Global and Domestic Logistics – Ways of moving people and freight during COVID-19

Total of 251 registered guests attended across the 4 webinars

One on One Industry Facilitation

The DTC has invested in developing and connecting members. Members, as a key member service offering have access to defence industry experts through our Industry Facilitation team. This year Leigh Wicker joined the team. We have delivered 1698 hours of Industry Facilitation through this team to members through our contracted Defence Experts, equating to approximately 7 hours per member.



Les Shearn
Industry Facilitator



Emilio De Stefano
Industry Facilitator



Leigh Whicker
Industry Facilitator

ADVOCATING & REPRESENTING HIGHLIGHTS



On behalf of members the DTC advocated to government to influence policy on;

Weekly representation at the Secretary of Defence's COVID-19 defence industry response meetings

Representation at two AiGroup Defence Executive Council Meetings and representation at twelve sub-committee group meetings.

2020-2021 Australian National Audit Office Annual Audit Schedule

To support the proposed audit of Contract Administration in Defence, particularly around Australian Industry Capability and content requirements.



Economic References Committee Inquiry into Australia's Sovereign Naval Shipbuilding Capability Submission recommending the Commonwealth Government streamline their approach to Australian Industry Capability (AIC),

- increase support and decrease the barriers for entry for Australian industry supplying into Defence
- Create clarity around the Naval Shipbuilding College (NSC)'s role and further support for workforce issues faced by industry

https://www.aph.gov.au/Parliamentary_Business/Committees/Senate/Economics/Navalshipbuilding/Submissions

2020 Centre for Defence Industry Capability (CDIC) Review

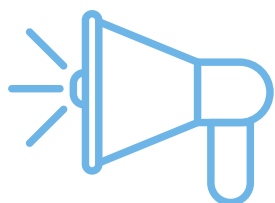
Influenced Defence on the questions to be asked through the review

Provided a submission to the review recommending the CDIC strengthen the strategic level management of the CDIC to align Defence policy which will have a flow down effect on the operational issues observed by industry.

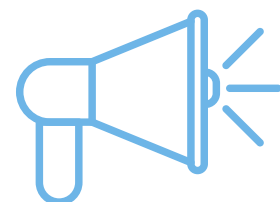
COVID-19 Response, state and federal government

Fortnightly meetings with Minister for Defence Industry, Melissa Price to bring industry's issues to attention

South Australian Premier's Defence Industry teleconference (March – June)



**Announcement of the DTC's position
on Advocacy**
<https://dtc.org.au/aic-policy-advocacy/>



BOARD



Adam Watson
Chair of Board



Darryl Mincham
Chair of Board
(Retired September
2020)



Michael Mines
Treasurer & Chair of FAR



Tim Dore
FAR



Sean Flaherty
FAR



Fred Hull
FAR



Lee Kormany
FAR



Damian Adlington



Michael Hartas



Andrew McCauley



Matt Opie



Davyd Thomas



Juniper Watson

STAFF



Audra McCarthy
Chief Executive Officer



Vivien Massie
Executive Director
Industry Engagement



Mathilda Grist
Marketing, Events &
Partnerships Manager



Rachael Forster
Office Manager &
Executive Assistant



Jemma Evans
Defence & Space
Industry Coordinator



Lachlan Wray
Marketing Coordinator



Les Shearn
Industry Facilitator



Emilio De Stefano
Industry Facilitator



Leigh Whicker
Industry Facilitator



Charlotte Butchart
Analyst
(resigned August 2020)



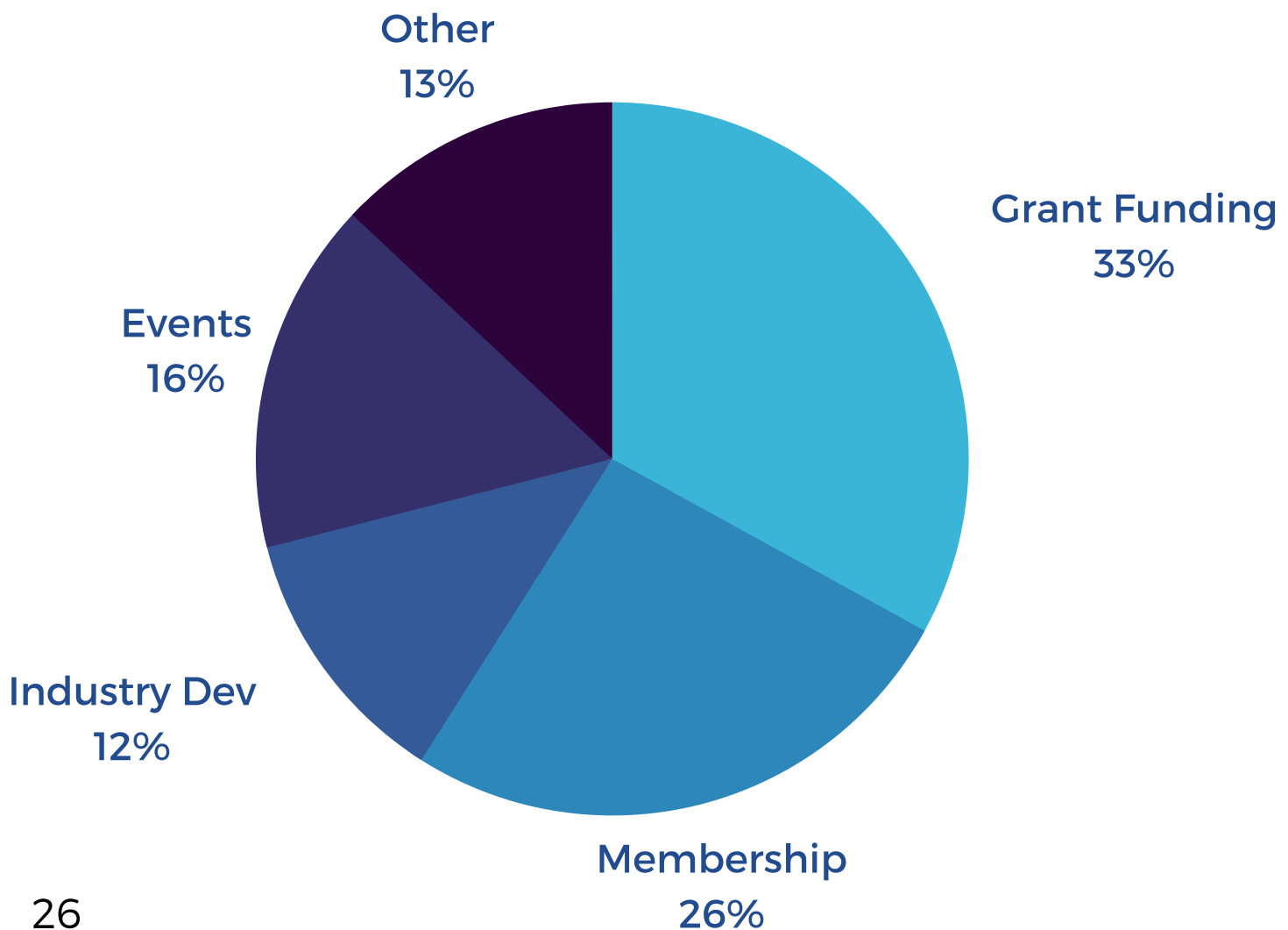
April McLennan
Director Workforce & Skilling
(resigned September 2020)

Molly Brown - Events Intern
(August - September 2020)

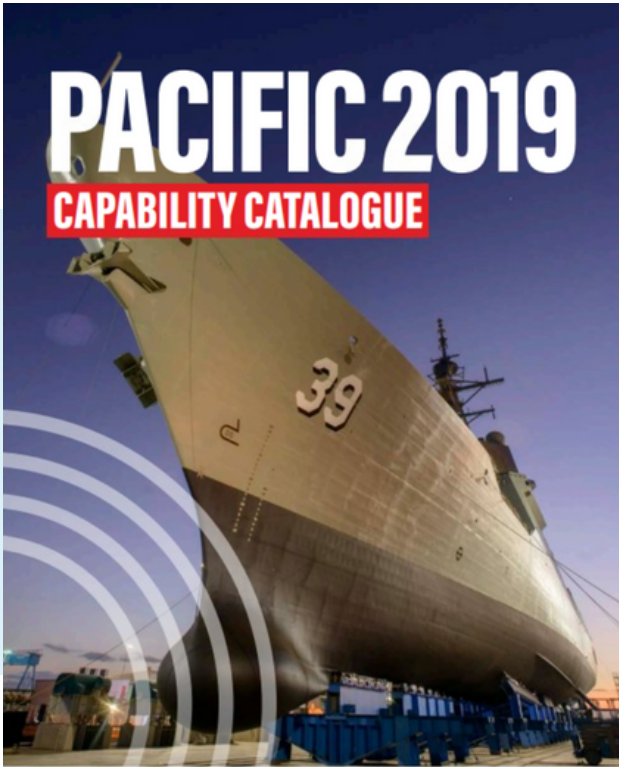
FINANCIAL STABILITY



The DTC this year had a strong focus on identifying ways in which the organisation could continue to move towards a self-funded business model whilst still delivering value to our members. This included various grant submissions including the awarding of the Export Hub Grant. The year 2020 was particularly difficult for the DTC's events income stream with the loss of in-person events. The team quickly switched focus to delivering largely free, online events. The DTC's funding for the Veterans Employment Program ended in early 2020.



MEMBER MATRIX & PACIFIC CAPABILITY CATALOGUE



DTC member Quad Charts were published in the 2019 PACIFIC Capability Catalogue. This year the DTC included members that were not able to attend the tradeshow alongside those in attendance.



The DTC redesigned how member's capability is presented in Defence Business magazine. The new member capability matrix better highlights member's capability

	CAPABILITIES																																				
	Robotics	Cyber Security	ICT	Intelligence, Surveillance & Recon	Systems Engineering	Testing Equipment	Engineering	Mechanical	Structural	Electrical	Civil	Mechatronic	Software	Systems	Safety	Other	Manufacturing	Electronics	Sheet Metal	Medium to Heavy Steel Fabrication	Plastics	Composites	Precision	Other	Software Engineering/Architecture	Electronic Warfare	Communications/Network	Machine Learning/Artificial Intelligence	Industrial	Construction & Infrastructure	Design/Creative	Legal	Workforce/HR Support	Banking/Finance	Bidding/Tender Writing		
Airbus Australia Pacific Limited																																					
ASC																																					
BAE Systems Australia																																					
Lockheed Martin Australia Electronic Systems Pty Ltd																																					
Rheinmetall Defence Australia																																					
Saab Australia Pty Ltd																																					

FINANCIAL MEMBERS

AS AT JULY 2020

- 3na
- 4th Harmonic *
- A.Noble & Son
- Acacia Research
- Accord Property
- Adelaide Airport Limited #
- Adelaide Relocations
- Adelaide Training & Employment Centre (ATEC)
- Adept Technology
- ADG Freight *
- Adlingtons Australia Pty Ltd
- Advanced Focus
- Aerobond
- AFL Services
- Airspeed Pty Ltd
- AISA SA #
- AJ Distributors
- Alliance Automation
- Aluminium Dynamics
- AMI Group
- AML Technologies (AMLT)
- AMOG Consulting Pty Ltd
- APC Technology
- Apollo Military *
- App Corporation #
- Arentz & KKG Engineering
- Arra Group *
- ASC
- ASG Group
- AsiaAus Leaders #
- ATPI
- ATTAR #
- Aurecon Australasia Pty Ltd
- Austal
- Austbrokers Terrace
- Austest Laboratories
- Australian Maritime College *
- Australian Metrology and Calibration Pty Ltd
- Automated Solutions *
- AV Integration
- Avinet
- AWS Global
- Axant Corporate Advisory
- Axiom Precision Manufacturing
- B L Shipway & Co
- Babcock Pty Ltd
- Badge Constructions
- BAE Systems
- Beak Engineering
- Belden Australia Pty Ltd
- Bentleys (SA) Pty Ltd
- BMT Defence & Security AustraliaCyber
- Boeing Defence Australia
- Boileau Business Technology
- Braemac #
- Broadway Property
- Bureau Veritas Marine & Offshore *
- C.E.& A. Co. Marine Engineers
- Cadgile
- Caledonia Scaffolding
- Capability Driven Acquisition Pty Ltd #

- Capral Aluminium
- Castech
- CD Power *
- CEA Technologies Pty Ltd
- Century Engineering
- Checkside *
- Cheesman Architects
- Chilled Australia
- Christie Digital Systems Australia
- City of Prospect
- Clearswift
- CNW Energy #
- Cobham Aviation Services Australia
- Codan Limited
- Codarra #
- Coiltek Manufacturing
- Cold Logic Pty Ltd #
- Commonwealth Bank of Australia
- Consunet Pty Ltd
- Coras *
- Cornell Design
- Cresta Plastics
- Critical Room Solutions Pty Ltd
- CTC *
- Customs Agency Services
- Cyber Aware #
- CyberOps #
- D2D CRC Ltd
- Daronmont Technologies
- DCI Data Centres
- DEC Workforce Pty Ltd
- Dedicated Systems Australia
- Defence Coating Systems
- Defence Seals *
- Dematec Automation
- Derby Rubber *
- DESA Australia
- DEWC
- DHL Global Forwarding
- Distinctive Training Services *
- Draeger Safety Pacific Pty Ltd
- duMonde Group
- DXC Technology Australia Pty Ltd #
- Easy Skill Australia
- Electromek
- elmTEK Pty Ltd
- EM Solutions
- Entech Electronics #
- Envision IT *
- Eptec
- Exposé #
- Ezy-Fit Marine Pty Ltd
- Ferretti International
- Finite Group APAC Pty Ltd
- Finlaysons
- Form Cut Pty Ltd
- Frazer-Nash Consultancy Ltd
- GBT Industries
- General Dynamics Land Systems - Australia (GDLS) #
- GHD Pty Ltd #
- GPA Engineering Pty Ltd
- Grant Thornton Australia Ltd #
- Greg Eaton #
- Hastwell *
- Heatlie BBQs
- Heavypoint Pty Ltd #
- Helping Heroes Rehabilitation Service
- Hessel Group
- Hill Defence Products
- HLB Mann Judd
- Hughes Public Relations and Communication Counsel
- Humanihut Pty Ltd
- IC Frith & Associates
- Ignition Custom Engineering
- IKAD Engineering Pty Ltd
- Indigenous Training and Recruitment *

- Ingenia
- Intercultural Tailored Solutions #
- Intertek AIS
- Intract Australia Pty Ltd
- Inventure Partners
- iXblue
- J3Seven
- JLB-Yaran Pty Ltd
- Johnson Controls Australia Pty Ltd
- Johnson Winter & Slattery
- JP Flynn
- Kadego
- KAEFER Integrated Services #
- Key Tubing and Electrical
- Kinexus People
- Knowledge Perspectives Pty Ltd
- Leedall *
- Legend Tech Engineering Services
- Lencom Antennas
- Level 5 Solutions Pty Ltd *
- Levett Engineering Pty Ltd
- LGM *
- Lightforce Australia Pty Ltd
- Lockheed Martin Australia Electronic Systems Pty Ltd
- LogiCamms Australia Pty Ltd
- Logi-tech Pty Ltd
- MacTaggart Scott Australia
- Madderns Patent & Trade Mark Attorneys #
- Maintenance Systems Solutions
- ManpowerGroup #
- Manta Consulting *
- Maxiport Engineering Pty Ltd
- MECHVAC Engineering *
- MG Engineering
- Migration Solutions
- Mincham Aviation
- Mitygo *
- Modis Staffing Pty Ltd
- Monkeystack
- Morgan Advanced Materials
- Naval Group Australia *
- Navantia Australia *
- Neumann Space
- New Members *
- Nextgen Group
- Norseld Pty Ltd
- Northline #
- Northpoint Fleet Management #
- Nova Systems
- Now Global Logistics
- Nylastex Engineering Solutions
- Odense Maritime Technology
- Oliver Technologies Pty Ltd
- PCM Group
- Penske Power Systems
- Peter Kittle *
- PFG-Group Pty Ltd
- Pfitzner Performance Gearbox Pty Ltd
- Piper Alderman
- Pirtek (Adelaide) Pty Ltd
- Plasteel S.A.
- PMB Defence
- Praxis Aeronautics Pty Ltd #
- Precise Machining and Manufacturing
- Precision Automotive Equipment *
- precision Metal Group #
- PREDICT Australia
- PricewaterhouseCoopers (PwC Services)
- Prism Defence

- PRP Manufacturing *
- PwC Services
- Qatar Airways #
- QinetiQ Australia Pty Ltd
- QPE #
- Quisk Design
- Rapid Context
- Raytheon Australia Pty Ltd
- REALM Solutions (SA) Pty Ltd
- Redarc Electronics
- Redstack
- Rheinmetall Electronic Solutions
- RJE Global #
- Rowlands Metalworks
- Royal Society for The Blind (RSB)
- RUAG Australia
- SA Simulation *
- Saab Australia Pty Ltd
- Sage Automation
- Salentis Pty Ltd #
- Sarah Constructions
- Scottish Pacific Business Finance
- Shipley Asia Pacific
- Siemens Ltd
- Silentium Defence *
- SiNAB *
- Sinclair Product Design *
- SkillSpeak Consulting
- Smart Fabrication Pty Ltd
- Solinnov Pty Ltd
- Smart Fabrication Pty Ltd
- Solinnov Pty Ltd
- Sonnex Pty Ltd
- Specialist Training Australia #
- Sphere Advisory
- St John Ambulance SA #
- St Patrick's Technical College Northern Adelaide
- Stramech Engineering
- Sudel Industries Pty Ltd
- Supashock
- Supplied Solutions
- Sure People Solutions Pty Ltd
- Sydac Pty Ltd #
- Systech Consultants
- TAE Aerospace
- TAFE SA
- Talent International
- Taylor Bros Marine Pty Ltd #
- TBH
- Team Leader Toolkit #
- Technoweld
- Thales
- Toolcraft Pty Ltd
- TQCSI-Yaran
- Trammel Tooling #
- Trident Cyber *
- TRP Ductwork
- Ultra Electronics Australia
- United Fasteners SA Pty Ltd
- VeroGuard Systems
- Verseng Group
- Vintek Pty Ltd Vipac Engineers & Scientists Ltd
- Walter Breunig Intelligent Platforms Pty Ltd
- WCIS TOTALSEAL
- We Create Print Deliver
- Weld AustraliaWGASA Pty Ltd #
- With You With Me #
- Work Ready Program
- Yaran Business Services
- Your DC #
- Zancott Recruitment
- Zippy Indigenous Facilities Services #